

HubSpot CRM Manager

Location: Milwaukee, WI

Company Overview:

F Street is an investment firm based in Milwaukee, WI, with a track record of successfully investing in various industries, with a primary focus on real estate-related investment products. Our team is composed of experienced professionals who are passionate about generating exceptional returns for our investors.

Position Overview:

The HubSpot CRM manager's primary responsibility is to oversee and maintain the company's CRM system (HubSpot) in coordination with the marketing, sales, investor relations, and support/operations teams. In this role, you will be relied upon to maintain the company database, enhance existing processes and deploy new ones to improve company KPIs and influence growth.

You must be a self-motivated, dynamic problem solver who can cope with the demands of a fast-paced environment and who relishes having an impact.

What you'll do:

- Use your extensive knowledge of HubSpot's configuration and technical/functional capabilities to build and maintain a CRM that bolsters the company's business.
- Work on system implementation projects, including requirements, documentation, configuration, and execution.
- Build and manage dashboards, workflows, layouts, reports, process automation, and other configurable interface parts to supply users with optimized data to support smart decisions.
- Maintain data integrity, security, and best practices to build a CRM that is a reliable source of data for the business

What you'll have:

- 2-3 years of experience as a HubSpot administrator
- The acumen to architect and execute system processes and designs with the ability to build custom objects, formula fields, workflows, custom views, and other content of intermediate complexity.
- Experience with identifying and managing 3rd party integrations and API connections.
- Strong skill in project creation and management, including intake of tasks, prioritization, and successful delivery with communication and training
- Have certifications for HubSpot Sales, HubSpot Marketing Software, and Service Hub.
- A self-motivated, entrepreneurial spirit and a desire to hustle.

If you meet the above requirements and are excited about the opportunity to work in a dynamic and growing investment firm, we encourage you to submit your application for consideration. Apply your skills and be rewarded for contributing to the success of F Street.

Salary: \$85,000 - \$95,000 (based on qualifications and experience), plus company performance bonus(es).

Why work here:

- Competitive benefits
- 401(k) company match
- Apple Products (MacBook, AirPods, etc.)
- Paid Holidays and PTO
- Free Parking
- Access to state-of-art workout facilities
- Free drinks (Coffee, Energy, Soda, Tea, Beer, etc.)
- Get paid in Bitcoin (optional)
- F Street Gear

