

Loan Originator

Location: Milwaukee, WI [Remote Available]

Company Overview:

F Street is an investment firm based in Milwaukee, WI, with a track record of successfully investing in various industries, with a primary focus on real estate-related investment products. Our team is composed of experienced professionals who are passionate about generating exceptional returns for our investors.

We are seeking a motivated and results-oriented Loan Originator to join our sales team. Our growth has created an immediate need for a top-notch Loan Originator to join our team and help strengthen our lending team. As Loan Originator, you will be responsible for helping to secure and close loans for real estate investors.

Responsibilities:

- Source potential borrowers through marketing, networking, and referrals.
- Respond to loan inquiries in a timely manner and follow-up with all potential leads.
- Work with Loan Processors to prepare the application package and submit to underwriting for loan approval.
- Build relationships and maintain contact with borrowers throughout the application and underwriting process. Follow up with them throughout servicing of loan.
- Develop relationships with real estate agents, appraisers, and other professionals involved in real estate to further enhance ability to learn and build network.

Qualifications:

- Excellent communication, interpersonal, and presentation skills.
- A hustle mentality
- Ability to work independently and manage multiple priorities in a fast-paced environment.
- *Bilingual, English and Spanish-speaking applicants a plus*

If you meet the above requirements and are excited about the opportunity to work in a dynamic and growing investment firm, we encourage you to submit your application for consideration. Apply your skills and be rewarded for contributing to the success of F Street.

Perks:

- Competitive benefits
- 401(k) company match
- Apple Products (MacBook, AirPods, etc.)
- Paid Holidays and PTO
- Free Parking
- Access to state-of-art workout facilities
- Free drinks (Coffee, Energy, Soda, Tea, Beer, etc.)
- Get paid in Bitcoin (optional)
- F Street Gear

Compensation: \$50,000 salary for first 6 months of employment. Monthly closed loan commission on total loan amount of 75 basis points on employee leads and 50 basis points on company generated leads (i.e. \$3,000,000 funded in March from F Street leads pays \$15,000).