

Loan Originator

Location: Milwaukee, WI [Remote Available]

F Street is a Milwaukee-based investment firm with a track record of success across multiple industries, with a primary focus on real estate-related investment products. Our team is made up of driven, experienced professionals who are passionate about creating exceptional results for our investors — and for themselves. We move fast, think big, and reward those who hustle.

Uncapped Earning Potential — How Much You Earn Is Up to You

At F Street, your income isn't limited by a cap — it's driven by your ambition, your energy, and your ability to close deals. We're searching for high-motor, results-driven Loan Originators ready to take advantage of a proven system, unlimited opportunity, and a clear path to success. If you bring the hustle, we bring the platform — and together, the sky's the limit.

What You'll Do

- Proactively source new borrowers through marketing, networking, referrals, and outbound engagement.
- Respond rapidly to loan inquiries and consistently follow up to maximize every opportunity.
- Collaborate with Loan Processors to assemble application packages and move deals efficiently through underwriting.
- Own borrower relationships from application through servicing, building trust and loyalty.
- Grow your network by building strong relationships with real estate agents, appraisers, and other real estate professionals.

What It Takes to Win

- Excellent communication skills — written, verbal, and presentation.
- A self-starting, hustle-first mentality — you control your success.
- Ability to thrive independently while managing multiple priorities in a fast-paced environment.
- Bilingual in English and Spanish is a plus, but not required.

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Why Join F Street?

We don't just offer a job — we offer a runway for your career and income growth:

- Uncapped commissions — your effort directly equals your income.
- Competitive benefits package and 401(k) match to grow your future
- Apple tech package (MacBook, AirPods, and more)
- Paid Holidays and PTO
- Free parking + state-of-the-art workout facilities
- Stocked office beverages — coffee, energy drinks, soda, tea, beer, and more
- Get paid in Bitcoin (optional)
- F Street gear to rep the team

Compensation

Base Salary

All Loan Originators receive a **\$50,000 annualized base salary** during their **first six months of employment**. This guaranteed income is designed to provide financial stability during the ramp-up period while LOs complete training, learn the systems, and begin building their pipeline.

Commission Structure

Once live, Originators earn commission on all funded loan volume. Deals that come from **F Street-provided leads** pay **50 basis points (0.50%)**, while deals that are **self-sourced** by the Originator pay a higher rate of **75 basis points (0.75%)**. This structure rewards both execution and personal initiative.

Conversion Performance Incentives

Every Originator is expected to close at least **9% of their lead flow from F Street**. To reward high performers, an incentive accelerator applies: for **every 2% above the 9% baseline**, LOs earn an **additional 5 bps on their total F Street commissions for the month, up to 15%**, once the baseline funding amount of \$2,000,000 is achieved.

Ready to Build Your Future?

If you're ready to take control of your income and build your career with a company that rewards effort, [apply today](#). At F Street, the only limit is how big you're willing to think — and how hard you're willing to work.